SHARPE CARE

100 EAST HIGHLAND DRIVE

OCONTO FALLS 54154 Phone: (920) 848-3272 Ownership: Limited Liability Company Operated from 1/1 To 12/31 Days of Operation: 365 Highest Level License: Skilled Operate in Conjunction with Hospital? Operate in Conjunction with CBRF? No No Title 18 (Medicare) Certified? Number of Beds Set Up and Staffed (12/31/02): 115 Total Licensed Bed Capacity (12/31/02): Title 19 (Medicaid) Certified? 115 Yes Number of Residents on 12/31/02: Average Daily Census: 101

| Services Provided to Non-Residents             | Age, Sex, and Primary Diagn | Length of Stay (12/31/02)                      |       |                |       |                                 |              |  |  |  |
|--|-----------------------------|--|-------|----------------|-------|---------------------------------|--------------|--|--|--|
| Home Health Care Supp. Home Care-Personal Care | No<br>No                    | <br>  Primary Diagnosis<br>                    |       | Age Groups     | %     | Less Than 1 Year 1 - 4 Years    | 37.8<br>37.8 |  |  |  |
| Supp. Home Care-Household Services             | No                          | Developmental Disabilities                     |       | under 65       | 2.0   | ·                               | 24.5         |  |  |  |
| Day Services                                   | No                          | Mental Illness (Org./Psy)                      |       | 1 65 - 74      | 11.2  |                                 |              |  |  |  |
| Respite Care                                   | Yes                         |  | 3.1   | 75 <b>-</b> 84 | 31.6  | İ                               | 100.0        |  |  |  |
| Adult Day Care                                 | No                          | Alcohol & Other Drug Abuse                     | 1.0   | 85 - 94        | 45.9  | *******                         | *****        |  |  |  |
| Adult Day Health Care No                       |                             | Para-, Quadra-, Hemiplegic 0.0   95 & Over 9.2 |       |                |       | Full-Time Equivalent            |              |  |  |  |
| Congregate Meals No                            |                             | Cancer 2.0                                     |       |                |       | Nursing Staff per 100 Residents |              |  |  |  |
| Home Delivered Meals No   F                    |                             | Fractures                                      | 3.1   |                | 100.0 | (12/31/02)                      |              |  |  |  |
| Other Meals                                    | No                          | Cardiovascular                                 | 14.3  | 65 & Over      | 98.0  |                                 |              |  |  |  |
| Transportation                                 | No                          | Cerebrovascular                                | 12.2  |                |       | RNs                             | 10.3         |  |  |  |
| Referral Service                               | No                          | Diabetes                                       | 8.2   | Sex            | 용     | LPNs                            | 9.9          |  |  |  |
| Other Services                                 | Yes                         | Respiratory                                    | 1.0   |                |       | Nursing Assistants,             |              |  |  |  |
| Provide Day Programming for                    |                             | Other Medical Conditions                       | 19.4  | Male           | 24.5  | Aides, & Orderlies              | 46.3         |  |  |  |
| Mentally Ill                                   | No                          |  |       | Female         | 75.5  |                                 |              |  |  |  |
| Provide Day Programming for                    |                             |  | 100.0 |                |       | 1                               |              |  |  |  |
| Developmentally Disabled No                    |                             |  |       |                | 100.0 | I                               |              |  |  |  |

## Method of Reimbursement

|                    |      | edicare |                     |     | edicaid |                     |     | Other |                     |     | Private<br>Pay |                     |     | amily<br>Care |                     |     | anaged<br>Care |                     |                         |       |
|--------------------|------|---------|---------------------|-----|---------|---------------------|-----|-------|---------------------|-----|----------------|---------------------|-----|---------------|---------------------|-----|----------------|---------------------|-------------------------|-------|
| Level of Care      | No.  | olo     | Per<br>Diem<br>(\$) | No. | Ŷ       | Per<br>Diem<br>(\$) | No. | 0/0   | Per<br>Diem<br>(\$) | No. | olo            | Per<br>Diem<br>(\$) | No. | olo           | Per<br>Diem<br>(\$) | No. | 0/0            | Per<br>Diem<br>(\$) | Total<br>Resi-<br>dents | Of    |
| Int. Skilled Care  | 0    | 0.0     | 0                   | 3   | 3.8     | 126                 | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 3                       | 3.1   |
| Skilled Care       | 7    | 100.0   | 330                 | 75  | 93.8    | 108                 | 0   | 0.0   | 0                   | 8   | 72.7           | 120                 | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 90                      | 91.8  |
| Intermediate       |      |         |                     | 2   | 2.5     | 91                  | 0   | 0.0   | 0                   | 3   | 27.3           | 120                 | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 5                       | 5.1   |
| Limited Care       |      |         |                     | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Personal Care      |      |         |                     | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Residential Care   |      |         |                     | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Dev. Disabled      |      |         |                     | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Traumatic Brain In | j 0  | 0.0     | 0                   | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Ventilator-Depende | nt 0 | 0.0     | 0                   | 0   | 0.0     | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0           | 0                   | 0   | 0.0            | 0                   | 0                       | 0.0   |
| Total              | 7    | 100.0   |                     | 80  | 100.0   |                     | 0   | 0.0   |                     | 11  | 100.0          |                     | 0   | 0.0           |                     | 0   | 0.0            |                     | 98                      | 100.0 |

SHARPE CARE

| ********                       | ***** | ******               | *****         | ****   | *****           | ******                    | *****     |
|--------------------------------|-------|----------------------|---------------|--------|-----------------|---------------------------|-----------|
| Admissions, Discharges, and    |       | Percent Distribution | of Residents' | Condit | ions, Services, | and Activities as of 12/  | 31/02     |
| Deaths During Reporting Period |       |                      |               |        |                 |                           |           |
|                                |       |                      |               | !      | % Needing       |                           | Total     |
| Percent Admissions from:       |       | Activities of        | 90            | As     | sistance of     | % Totally                 | Number of |
| Private Home/No Home Health    | 10.4  | Daily Living (ADL)   | Independent   | One    | Or Two Staff    | Dependent                 | Residents |
| Private Home/With Home Health  | 0.0   |                      | 0.0           |        | 68.4            | 31.6                      | 98        |
| Other Nursing Homes            | 0.6   |                      | 17.3          |        | 51.0            | 31.6                      | 98        |
| Acute Care Hospitals           | 89.0  | Transferring         |               |        |                 | 31.6                      | 98        |
| Psych. HospMR/DD Facilities    | 0.0   |                      |               |        | 25.5            | 31.6                      | 98        |
| Rehabilitation Hospitals       | 0.0   | Eating               | 0.0           |        | 74.5            | 25.5                      | 98        |
| Other Locations                | 0.0   | ******               | *****         | ****   | *****           | *****                     | *****     |
| Total Number of Admissions     | 164   | Continence           |               | 90     | Special Treat   | ments                     | %         |
| Percent Discharges To:         |       | Indwelling Or Extern | al Catheter   | 4.1    | Receiving R     | espiratory Care           | 14.3      |
| Private Home/No Home Health    | 32.7  | Occ/Freq. Incontinen | t of Bladder  | 46.9   | Receiving T     | racheostomy Care          | 1.0       |
| Private Home/With Home Health  | 0.0   | Occ/Freq. Incontinen | t of Bowel    | 51.0   | Receiving S     | uctioning                 | 1.0       |
| Other Nursing Homes            | 9.4   |                      |               |        | Receiving O     | stomy Care                | 3.1       |
| Acute Care Hospitals           | 32.2  | Mobility             |               |        | _               | ube Feeding               | 2.0       |
| Psych. HospMR/DD Facilities    | 0.0   | Physically Restraine | d             | 6.1    | Receiving M     | echanically Altered Diets | 34.7      |
| Rehabilitation Hospitals       | 0.0   |                      |               |        |                 |                           |           |
| Other Locations                | 0.0   | Skin Care            |               |        | Other Residen   | t Characteristics         |           |
| Deaths                         | 25.7  | With Pressure Sores  |               | 4.1    | Have Advanc     | e Directives              | 91.8      |
| Total Number of Discharges     |       | With Rashes          |               | 2.0    | Medications     |                           |           |
| (Including Deaths)             | 171   |                      |               |        | Receiving P     | sychoactive Drugs         | 26.5      |
|                                |       |                      |               |        |                 |                           |           |

Selected Statistics: This Facility Compared to All Similar Rural Area Facilities & Compared to All Facilities

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| ***************************************              |          |                     |         |         |       |            |         |            |       |  |
|--|----------|---------------------|---------|---------|-------|------------|---------|------------|-------|--|
|  |          | Owne                | ership: | Bed     | Size: | Lic        | ensure: |            |       |  |
|  | This     | This Proprietary    |         |         | -199  | Ski        | lled    | Al         | 1     |  |
|  | Facility | Facility Peer Group |         | Peer    | Group | Peer Group |         | Facilities |       |  |
|  | %        | % Ratio             |         | % Ratio |       | % Ratio    |         | %          | Ratio |  |
| Occupancy Rate: Average Daily Census/Licensed Beds   | 87.8     | 80.0                | 1.10    | 82.4    | 1.07  | 83.3       | 1.05    | 85.1       | 1.03  |  |
| Current Residents from In-County                     | 90.8     | 73.3                | 1.24    | 79.0    | 1.15  | 75.8       | 1.20    | 76.6       | 1.18  |  |
| Admissions from In-County, Still Residing            | 19.5     | 19.2                | 1.02    | 21.3    | 0.92  | 22.0       | 0.89    | 20.3       | 0.96  |  |
| Admissions/Average Daily Census                      | 162.4    | 136.0               | 1.19    | 130.4   | 1.25  | 118.1      | 1.38    | 133.4      | 1.22  |  |
| Discharges/Average Daily Census                      | 169.3    | 138.5               | 1.22    | 132.8   | 1.27  | 120.6      | 1.40    | 135.3      | 1.25  |  |
| Discharges To Private Residence/Average Daily Census | 55.4     | 59.1                | 0.94    | 58.2    | 0.95  | 49.9       | 1.11    | 56.6       | 0.98  |  |
| Residents Receiving Skilled Care                     | 94.9     | 93.4                | 1.02    | 93.4    | 1.02  | 93.5       | 1.01    | 86.3       | 1.10  |  |
| Residents Aged 65 and Older                          | 98.0     | 95.9                | 1.02    | 94.2    | 1.04  | 93.8       | 1.04    | 87.7       | 1.12  |  |
| Title 19 (Medicaid) Funded Residents                 | 81.6     | 73.2                | 1.11    | 73.9    | 1.10  | 70.5       | 1.16    | 67.5       | 1.21  |  |
| Private Pay Funded Residents                         | 11.2     | 16.8                | 0.67    | 17.0    | 0.66  | 19.3       | 0.58    | 21.0       | 0.53  |  |
| Developmentally Disabled Residents                   | 1.0      | 0.9                 | 1.18    | 0.8     | 1.36  | 0.7        | 1.41    | 7.1        | 0.14  |  |
| Mentally Ill Residents                               | 37.8     | 33.7                | 1.12    | 34.5    | 1.09  | 37.7       | 1.00    | 33.3       | 1.13  |  |
| General Medical Service Residents                    | 19.4     | 19.3                | 1.01    | 19.0    | 1.02  | 18.1       | 1.07    | 20.5       | 0.95  |  |
| Impaired ADL (Mean)                                  | 55.3     | 46.1                | 1.20    | 48.0    | 1.15  | 47.5       | 1.17    | 49.3       | 1.12  |  |
| Psychological Problems                               | 26.5     | 51.2                | 0.52    | 51.4    | 0.52  | 52.9       | 0.50    | 54.0       | 0.49  |  |
| Nursing Care Required (Mean)                         | 7.8      | 7.2                 | 1.09    | 6.8     | 1.14  | 6.8        | 1.15    | 7.2        | 1.08  |  |